

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WOAI-TV

Date: 9/1/2016

I, Screen Strategies Media,

being/on behalf of: Pete Gallego,

a legally qualified candidate of the Democratic

political party for the office of: Congress

in the General

election to be held on: 11/8/2016

do hereby request station time as follows:

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|------|-------|----------------|-----------------|
| | | | | | |

Attach proposed schedule with charges (if available): \$9,422.25

I represent that the payment for the above described broadcast time has been furnished by:

Texans for Pete

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Wayne Alexander

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

9/1/2016

Date


Signature

To Be Signed By Station Representative

☒ **Accepted**

☐ **Accepted in Part**

☐ **Rejected**


Signature


Printed Name


Title



WOAI
4335 NW Loop 410
San Antonio, TX 78229

Screen Strategies Media-Fairfax
11150 Fairfax Blvd
Ste 505
Fairfax, VA 22030

Contract # 2619300

Schedule Dates 09/06/16-09/12/16
Advertiser Pete Gallegos for Congress-D (74186)
Agency Screen Strategies Media-Fairfax (15683)
Product POLITICAL CANDIDATE (ns) (1186)
Brand PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS
Salesperson Overman, Mindi (3620)
Sales Office KABB/KMYS
Buyer Name Bahng, Caroline
Phone/Fax (703) 272-7300 /
CPE Gallego/General/2174
Account Types Local/Political Candidate Agency BRD
Billing Type Standard
Comments

Date Entered 09/01/16
Last Modified
Entered By Mindi Overman
CO-OP No
Headline #
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$1,625.25
Net Total \$9,209.75
Sales Tax

San Antonio (WOAI)

| By Broadcast Month | Spots | Rate |
|----------------------|-----------|--------------------|
| Sep. 2016 | 22 | \$10,835.00 |
| Grand Total : | 22 | \$10,835.00 |

*Paid ck 2728
9/1/16*

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu | We | Th | Fr | Sa | Su | Spots | Rate | Total | Station | Comments | Entered |
|---------|---|-------------------|-----|--------|--|-----|----|----|----|----|----|----|----|-------|----------|------------|--------------------|------------------------|---------|
| Est 1.0 | Unapproved (NewL) on credit hold / News | 09/07/16-09/08/16 | 5 | :30 | 10P- News-News 4 WOAI at 10p | | | | 1 | 1 | | | | 2 | \$500.00 | \$1,000.00 | San Antonio (WOAI) | News @ 10p - Sec5 | 9/1/16 |
| Est 2.0 | Unapproved (NewL) on credit hold / SPOT | 09/07/16-09/09/16 | 3 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | | | 1 | | 1 | | | 2 | \$400.00 | \$800.00 | San Antonio (WOAI) | Today Show - Political | 9/1/16 |
| Est 3.0 | Unapproved (NewL) on credit hold / SPOT | 09/06/16-09/09/16 | 5 | :30 | 10:35P- NBC-The Tonight Show with Jimmy Fallon | | | 1 | | | 1 | | | 2 | \$250.00 | \$500.00 | San Antonio (WOAI) | Tonight Show - Sec 5 | 9/1/16 |
| Est 4.0 | Unapproved (NewL) on credit hold / News | 09/08/16-09/08/16 | 3 | :30 | 6A- News-News 4 WOAI at 6a | | | | | 1 | | | | 1 | \$500.00 | \$500.00 | San Antonio (WOAI) | News @ 6a - Sec 3 | 9/1/16 |
| Est 5.0 | Unapproved (NewL) on credit hold / News | 09/12/16-09/12/16 | 5 | :30 | 10P- News-News 4 WOAI at 10p | 1 | | | | | | | | 1 | \$500.00 | \$500.00 | San Antonio (WOAI) | News @ 10p - Sec 5 | 9/1/16 |
| Est 6.0 | Unapproved (NewL) on credit hold / SPOT | 09/06/16-09/08/16 | 5 | :30 | 11A- NBC-The Today Show Hour 3 | | | 1 | | 1 | | | | 2 | \$75.00 | \$150.00 | San Antonio (WOAI) | Today Show 3 - Sec 5 | 9/1/16 |
| Est 7.0 | Unapproved (NewL) on credit hold / SPOT | 09/06/16-09/09/16 | 5 | :30 | 4P- Judge Judy | | | 1 | 1 | | 1 | | | 3 | \$175.00 | \$525.00 | San Antonio (WOAI) | Judge Judy - Sec 5 | 9/1/16 |
| Est 8.0 | Unapproved (NewL) on credit hold / News | 09/12/16-09/12/16 | 5 | :30 | 5P- News-News 4 WOAI at 5p | 1 | | | | | | | | 1 | \$345.00 | \$345.00 | San Antonio (WOAI) | News @ 5p - Sec 5 | 9/1/16 |
| Est 9.0 | Unapproved (NewL) on credit hold / News | 09/07/16-09/09/16 | 3 | :30 | 6P- News-News 4 WOAI at 6p | | | | 1 | | 1 | | | 2 | \$900.00 | \$1,800.00 | San Antonio (WOAI) | News @ 6p - Sec 3 | 9/1/16 |

CONFIRMATION CONTRACT

| | | | | |
|-----------------------------|-------|-------------------|-------|-----------|
| Accepted-Agency/Advertiser: | Date: | Accepted-Station: | Date: | Comments: |
|-----------------------------|-------|-------------------|-------|-----------|

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI
4335 NW Loop 410
San Antonio, TX 78229

Screen Strategies Media-Fairfax
11150 Fairfax Blvd
Ste 505
Fairfax, VA 22030

Contract # 2619300

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Product POLITICAL CANDIDATE (ns) (1186)
Brand PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS
Salesperson Overman, Mindi (3620)
Sales Office KABB/KMYS
Buyer Name Bahng, Caroline
Phone/Fax (703) 272-7300 /
CPE Gallego/General/2174
Account Types Local/Political Candidate Agency BRD
Billing Type Standard
Comments

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Last Modified
Entered By Mindi Overman
CO-OP No
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|----------|--|-------------------|-----|--------|--|-----|----|----|----|----|----|----|----|-------|------------|------------|--------------------|-----------------------------|---------|
| Est 10.0 | Unapproved (NewL) on credit hold / SPOT | 09/10/16-09/10/16 | 5 | :30 | 6:30P- The Texas Bucket List | | | | | | | 1 | | 1 | \$90.00 | \$90.00 | San Antonio (WOAI) | Texas Bucket List - Sec 5 | 9/1/16 |
| Est 11.0 | Unapproved (NewL) on credit hold / Prime | 09/06/16-09/06/16 | 3 | :30 | 7P- NBC-Americas Got Talent (Tuesday) | | | 1 | | | | | | 1 | \$3,000.00 | \$3,000.00 | San Antonio (WOAI) | Americas Got Talent - Sec 3 | 9/1/16 |
| Est 12.0 | Unapproved (NewL) on credit hold / Prime | 09/10/16-09/10/16 | 5 | :30 | 7P- NBC-Americas Got Talent (Saturday) | | | | | | | 1 | | 1 | \$300.00 | \$300.00 | San Antonio (WOAI) | Americas Got Talent - Sec 5 | 9/1/16 |
| Est 13.0 | Unapproved (NewL) on credit hold / News | 09/08/16-09/08/16 | 3 | :30 | 5P- News-News 4 WOAI at 5p | | | | | 1 | | | | 1 | \$750.00 | \$750.00 | San Antonio (WOAI) | News @ 5p - Sec 3 | 9/1/16 |
| Est 14.0 | Unapproved (NewL) on credit hold / SPOT | 09/12/16-09/12/16 | 3 | :30 | 7A- NBC-The Today Show Hour 1 & 2 | | 1 | | | | | | | 1 | \$400.00 | \$400.00 | San Antonio (WOAI) | Today Show - Political | 9/1/16 |
| Est 15.0 | Unapproved (NewL) on credit hold / SPOT | 09/12/16-09/12/16 | 5 | :30 | 4P- Judge Judy | | 1 | | | | | | | 1 | \$175.00 | \$175.00 | San Antonio (WOAI) | Judge Judy - Sec 5 | 9/1/16 |
| | | | | | | | | | | | | | | | | | | | |

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Gallego for Congress



| | | | | |
|---------------------|--|--------------|-------------------------------|--------------|
| Station | WOAI-TV | Buyer | Caroline Bahng | |
| Market | San Antonio | Email | caroline@screenstrategies.com | |
| Flight Dates | 9/6/2016 - 9/12/2016 Revised (Est. 2174) | | Phone | 703-272-7300 |

| Program Name | DP | Days Length | Rate | Tue 9/6 | Wed 9/7 | Thu 9/8 | Fri 9/9 | Sat 9/10 | Sun 9/11 | Mon 9/12 | Total |
|---|----|-------------|---------------------------------|---------|---------|---------|---------|----------|----------|----------|-------|
| WOAI 6a News 6:00 AM - 7:00 AM | EM | M-F 30 | \$500.00 \$500.00 | | | 1 | | | | | 1 |
| Sold Out: Lowest Rate to Clear per WOAI | | | | | | | | | | | |
| Today Show 7:00 AM - 9:00 AM | EM | M-F 30 | \$400.00 \$1,200.00 | | 1 | | 1 | | | 1 | 3 |
| Sold Out: Lowest Rate to Clear per WOAI | | | | | | | | | | | |
| Today III 11:00 AM - 12:00 PM | DT | M-F 30 | \$75.00 \$150.00 | 1 | | 1 | | | | | 2 |
| Judge Judy 4:00 PM - 4:30 PM | EF | M-F 30 | \$175.00 \$700.00 | 1 | 1 | | 1 | | | 1 | 4 |
| WOAI 5p News 5:00 PM - 5:30 PM | EN | M-F 30 | \$345.00 \$345.00 | | | | | | | 1 | 1 |
| WOAI 5p News 5:00 PM - 5:30 PM | EN | M-F 30 | \$750.00 \$750.00 | | | 1 | | | | | 1 |
| Sold Out: Lowest Rate to Clear per WOAI | | | | | | | | | | | |
| WOAI 6p News 6:00 PM - 6:30 PM | EN | M-F 30 | \$900.00 \$1,800.00 | | 1 | | 1 | | | | 2 |
| Sold Out: Lowest Rate to Clear per WOAI | | | | | | | | | | | |
| Texas Bucket List 6:30 PM - 7:00 PM | PA | Sa 30 | \$90.00 \$90.00 | | | | | 1 | | | 1 |
| America's Talent 7:00 PM - 9:00 PM | PT | Tu 30 | \$3,000.00 \$3,000.00 | 1 | | | | | | | 1 |
| Sold Out: Lowest Rate to Clear per WOAI | | | | | | | | | | | |
| America's Talent 7:00 PM - 8:00 PM | PT | Sa 30 | \$300.00 \$300.00 | | | | | 1 | | | 1 |

Gallego for Congress



| | | | |
|---------------------|--|--------------|-------------------------------|
| Station | WOAI-TV | Buyer | Caroline Bahng |
| Market | San Antonio | Email | caroline@screenstrategies.com |
| Flight Dates | 9/6/2016 - 9/12/2016 Revised (Est. 2174) | Phone | 703-272-7300 |

| Program Name | DP | Days Length | Rate | Tue 9/6 | Wed 9/7 | Thu 9/8 | Fri 9/9 | Sat 9/10 | Sun 9/11 | Mon 9/12 | Total |
|--------------------------------------|----|----------------|-------------------------------|------------|------------|------------|------------|-------------|-------------|-------------|-----------|
| WOAI 10p News 10:00 PM - 10:35 PM | LN | M-F 30 | \$500.00 \$1,500.00 | | 1 | 1 | | | | 1 | 3 |
| Tonight Show 10:35 PM - 11:35 PM | LF | M-F 30 | \$250.00 \$750.00 | 1 | | 1 | 1 | | | | 3 |
| Station Totals | | | \$11,085.00 | 4 | 4 | 5 | 4 | 2 | 0 | 4 | 23 |